



Boosting innovation and aspects related to human resources

Ivo TARTAGLIA, consultant EN RD seminar, Brussels March 2009





Why networking?

Helen Williams, DG AGRI MAF/UNDP seminar, Sofia November 2005

- Sharing experience (positive and negative)
- Spreading good practice
- Information/training of beneficiaries on programme support possibilities and conditions
- Creates synergies
- Drawing lessons for future policy
- Building co-operation projects







Networking during Leader+

Our experience in local cooperation in 2000-2006 Leader+ Programme has led to the creation of:

- •2 participatory foundations → 1) environment and sustainable development 2) culture
- •1 consortium of producers from 4 agricultural sub-sectors and from rural tourism
- QA) Network of networks
- B) Suitable partners in the next activities under Axes 1, 2 & 3







Networking during Leader+

Our experience in external cooperation in 2000-2006 Leader+ Programme:

- •5 transnational projects → entrepreneurial quality, energy, rural tourism and culture
- 3 interterritorial projects

•What can be distilled from this experience with regard to innovation & human resources?



A SYNOPTIC VIEW



Question Issue		ELREN Renewable energy network			I CAMMINI D'EUROPA Religious- cultural itineraries			TRANSNET Entrepreneurs' networking practices			EUROPE INSIDE US Rural tourism			GREEN SPORTS		
														Rural Sports		
Type of coo	peration															
Exchange of experience								•			•					
Training and human resources Transfer of innovation Joint commercial management Participation to a thematic activity		•			•			•			•			•		
		Good reaso	ons to cooperate	Н										M	L	Н
Impact on	Innovation															
strategy	Territorial approach															N .
	Integrated development															
Impact on actors and	On building local partnerships															
population	Spin-off projects															
	New business chances for existing & new companies															
	Bottom-up approach															
	AVERAGE	•			4		- 3		•			•			*	



A SYNOPTIC VIEW (cont.)



Question Issue			ELREN		CAMMINI D'EUROPA			TRANSNET			EUROPE INSIDE US			GREEN SPORTS		
Difficulties encountered / solutions			М	L	Н	М	L	Н	М	L	Н	М	L	Н	М	L
Internal probl	ems															
Partnership problems	Language barriers															
	Cultural differences					de la										
	Distance															
	Different expectations and degree of involvement															
	Unequal skills and experience															
Project content	Defining objectives	\top														\Box
	Actions and objectives	1														
	Methodology					9 0				2 2						
Management	Coordination	\top														
problems	Division of responsibilities															
	External technical assistance		,													
	Monitoring and evaluation	1														
Linking local & transn.l levels																
External obst	acles															_
Financial, legal 8	General General	1									2 2					
administrative problems	Impact from different national timing															
Problems with	Inadequate support	\top									2 - Y					
support system	Unclear procedures	1														
AVERAGE			4			-			•		7	•		7		



A SYNOPTIC VIEW (cont.)



PROJE	CT MAIN PARAMETERS	ELREN	CAMMINI D'EUROPA	TRANSNET	EUROPE INSIDE US	GREEN SPORTS	
	Partnership categories	4	2	2	2	2	
۵	Number of partners (lead and core)	4	19	7	3	4	
Partnership	Number of support (or associated) partners	67	1	1	0	0	
Part	Number of partners on commencement	4	2	6	4	3	
	Number of nations	15	5	5	3	2	
٠,	Number of languages	14	5	5	3	2	
Communication	Project lingua-franca	English	Italian / Spanish	English	English	Italian	
un u	Project web-site	yes	yes	yes	no	yes	
mo;	Web-site: multilingual	no	yes	no	no	no	
0	Project logo	yes	yes	yes	no	yes	
Finan	Project size (000 €)	390	4,720	837	238	560	
Fin	Project size /n° of partners (000 €)	97	262	120	79	140	
<u>_</u>	Project duration (months)	22	40	38	33	18	
Other	Establishment of legal structure (EEIG)	no	yes	no	no	no	





ONE FIRST CONSIDERATION

• In 2 experiences, the project was designed by the would-be project manager and then inherited by another manager. This caused the need for re-interpreting the project, with limited success ...

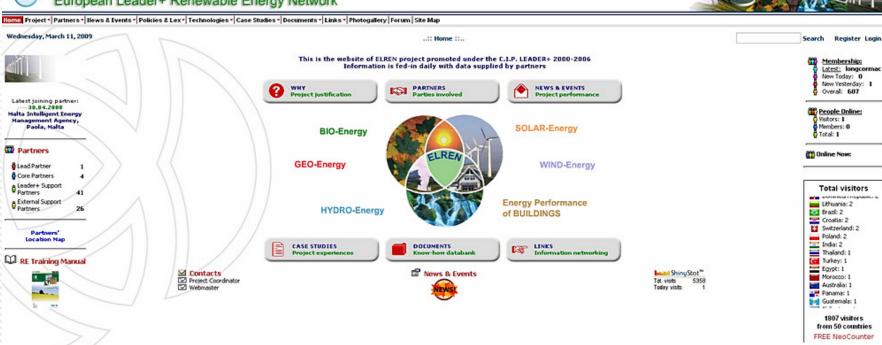
HINTS

- → Project design should be a **shared** process; national networks can facilitate transnational brainstorming for ideas and ways to do, but also coach the future actors during initial stage
- → Networking works best when **facilitated**(J. Grieve Corsica L+ European Seminar)









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What is innovative of ELREN?

- Filling a niche by setting up a Renewable Energy network focused on SMEs at rural level
- Sharing knowledge resources at European level within and outside the Leader+ community
- Effective mid-wifery role played by EC and the Irish LEADER Support Group during project start-up
- Partnership innovative structure and joining modality:
- Lead partner plus core-partners
- Other Leader support partners
- External (non-Leader) support partners
- Balancing of activities among core partners





ELREN 2: New Actions

- Sustain **spinning effect** of ELREN partnership in promoting new networking opportunities among its partners (EIE, MED Calls ...) and access to other RD venues
- Exploit and strengthen the innovation drivers:
- ✓ Website → to develop into a multilingual portal with each country partners inputting relevant data
- ✓ Database → feeding of data, best practice etc. should become compulsory for a partner to stay on
- ✓ Training manual → personalise by country and replicate





ELREN 2: New Actions

- Promote demonstration projects (energy sustainability, energy guidelines) (Axis 2 & 4)
- Support innovative replication projects in Renewable Energy production, Energy Efficiency and Energy Saving (Axis 2)
- Replicate **training & dissemination** in new partner countries
- Play a role in 20/20/20, Covenant of Mayors and related initiatives ensuring the representativeness and active role of rural entrepreneurs, other actors and communities at large













Cammini d'Europa





What is innovative of Cammini d'Europa (EU Routes)?



A new diversified approach to territorial marketing

- Enlarging the partnership by establishing a certification system for service establishments along Santiago and Francigena routes
 - → 244 certified establishments in Spain & Italy in 2007-2009
- Allow image diversity of each partner within a homogeneous project identity
- Support itinerary promotion by introducing search engine for tailormade tours, ...







Web portal

Vie Franciqene | Cammino di Santiago tinerari | Loammini nel tempo | Storie | Beni cutturali | Racconti di viaggio | Viaggia con noi Notizie | Evertii | Photogallery | Documenti | Fag Homepaga | Navisatore | Stempa | Conditti

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What is innovative of 2007-2013 EU Routes?

Mature and durable project (3rd 6-year term) due to its capacity of re-engineering itself
How?

HINTS:

- → Foster sustainable projects
- → Focus on medium-term perspective





EU Routes 3 : The Process

- I. Winding up EU R2 in spring 2008 Use of a **final evaluation questionnaire** compiled by all 20 partners
- II. New questionnaire on future expectations
- III. Early signing of **project pre-agreement** (16 partners) to ensure continuity
- IV. Drafting a detailed **Activity Plan** up to 2013
- V. Drafting new Partnership Agreement
- VI. Formulating & budgeting early actions

NOW READY TO START!







EU Routes 3 : The Actions

- **❖ Action segmentation** (joint-itinerary-local) → all 4 Axis
- Management structure supported by 1) a more autonomous EEIG
 Scientific Committee 3) Talent Pool
- Introduction of thematic working groups coordinated by different partners
- Partnership flexible arrangements (ELREN docet ...):
- Lead Partner & Promoters
- Associated partners
- Co-partners (certified service providers & "flag" producers; public and private institutions networking with EEIG)
- Project Quality Plan





EU Routes 3 : The Actions

- Tutoring of new partners (specific budget allocation requested from newcomers) to catch up with mature activities
- Short term exchange of managers & technical staff
- Training sessions to feed portal database
- ❖ Establishment of cross-territorial shop-windows displaying "flag" products → Axis 1
- ❖ Formulate & share guidelines for restoration of premises, pedestrian tracks, ecc. → Axis 3
- Streamline use of GIS & other ICT tools experimented in ER2





I Will Know If I Know WHERE & HOW

- Multiply (in a orderly way) links to RD & and other innovative content sources
- Sustain e-learning & acquisition of e-skills
- Promote knowledge dissemination by a multi-sectoral and interaxial horizontal approach > pro-activating all rural players
- Foster a multi-layered community of knowledgeable networks



Networking Tools

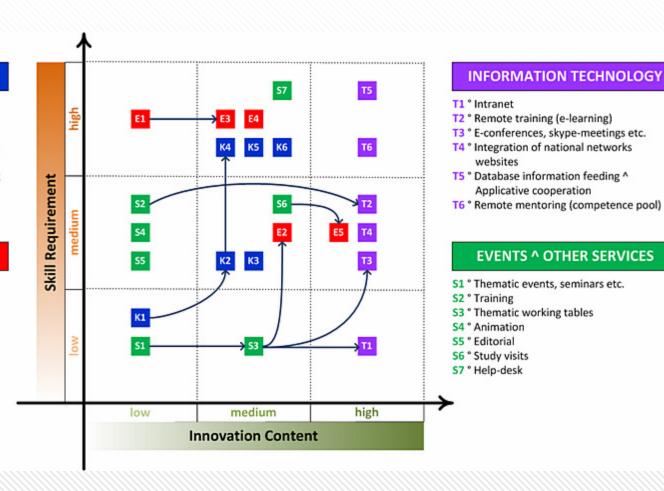


MATERIAL KNOWLEDGE

- K1 ° Starter kits
- K2 ° Application of Quality Management System principles
- K3 ° Re-engineered/standardised guidelines, forms etc.
- K4 ° Evaluation (incl. self-eval.) & Monitoring Tools
- K5 ° Multilingual tools
- K6 ° Good practice benchmarking

EXPERTISE

- E1 * Mentoring/counselling
- E2 * Applicable action research/academic know-how/scientific committee
- E3 ° Conflict management
- E4 ° Competence pool (data mining)
- E5 * Exchange of managers/technicians/ experts







THANKS FOR YOUR ATTENTION