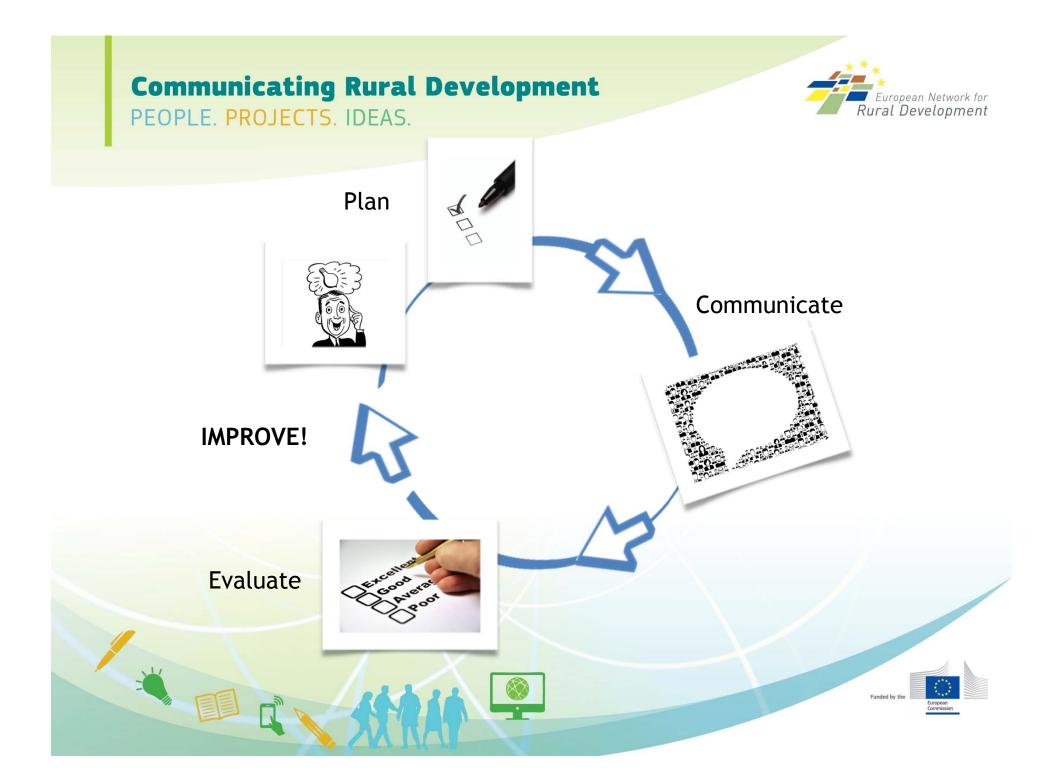


# Workshop 2

# The Effectiveness of Communication Tools







# Workshop 2 - The Speakers



#### Annette Hurrelmann

Evaluating communication actions on the CAP



Alistair Prior Lessons learnt from 2007-13 Scottish RDP



Linas Zabaliunas Communication trends in rural tourism



#### Annukka Lyra

Evaluating the past and planning the future



Aistė Mileikaitė Measuring the effectiveness of communication



#### Massimo Di Rienzo

Supporting LAGs in transaprency and communications

Funded by the

Thank You!



# Workshop 2 - The Questions

## What is **effective** communication?

# How do we evaluate the effectiveness of communication

(Do we think about 'how to evaluate' **tool s land getions h unication** *actions*?)

How do the **results** of evaluation inform the choice of effective communication tools and actions?



# What is "effective communication"

Judgment of interventions according to their results, impacts and needs they aim to satisfy



*Communication that reaches a mutually agreed outcome* 

- Providing the right message to the right people
- In a clear, understandable way / Common understanding
- Right tools
- Right timing
- Based on transparent decision making processes
- A 2-way process: need a response from recipient
- Causes a change





## How do we evaluate?

Deciding beforehand what you are looking for In many ways... don't always need to be formal exercise In any case: publish the results! Working in partnership, long term process Through participation / continuous engagement Keep it simple and evaluate over time Use tools that are already available (Google Analytics)

Different evaluation tools for different activities



Google analytics

Website analysis





## Using the evaluation results

- Evaluation efforts must be followed-up
- •Starting point: engaging receivers in providing feedback!
- •Reporting summaries, sending reminders
- •Feedbacks comes when their usefulness and use is clear
- Increase with time and when the evaluation process is transparent
- Harmonization / consistency of messages
- Improve internal communication
- Improve future policy planning
- Ensure more transparency

Providing feedback



## Don't be afraid to undertake it!

# If the message is "strong" most probably it is the good one!

# Numbers are not a proof of efficiency



